



The Taylor Financial Group Difference

Where your tax, estate and investment planning are handled in one place	TFG	A similar Independent & Fee-only Firm	DIY + Robo (Betterment + Wealthfront)	Traditional Investment Advisor
Implement a diversified portfolio	★	✓	✓	✓
Implement a holistic and tax-efficient portfolio	★	✓	✓	
Advice on important life decisions like buying a home	★	✓		
A subscription to financial advice for whatever life throws at you	★	✓		
Annual 12-point tax return review and recommendations	★			
Specialized tax planning for widowed or single women	★			
Year-round tax planning (tax-sensitive, investing, capital gain harvesting, tax loss trading, review of cost-basis, stock option exercise)	★			
Detailed review of retirement accounts and estimate of future taxation of the entire portfolio, with recommendations as to how to substantially drive down taxes on future retirement account withdrawals	★			
Review of cash flow, living expenses, and future taxes to develop a tax-efficient plan regarding the creation of tax-free accounts, and decreasing traditional retirement accounts	★			
Review of all three types of accounts (taxable, tax deferred IRA and Roth IRA) and provide the most tax-efficient method to withdraw monies, including which accounts to draw money from and amount from each account	★			
Advanced (multi-year) distribution / Roth conversion planning	★			
Estate plan review and recommendations to minimize estate taxes and honor your wishes	★			

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